



Alliance is working.

For more than 25 years, Alliance has provided community-based services to people struggling with disabling health conditions that interfere with life. Through our rehabilitation, treatment, and employment services, we help individuals live more independently and achieve their personal goals. As a trusted leader in the Baltimore metropolitan community, we work diligently each day towards our vision to *create an environment where every person matters*.

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WHO WE ARE

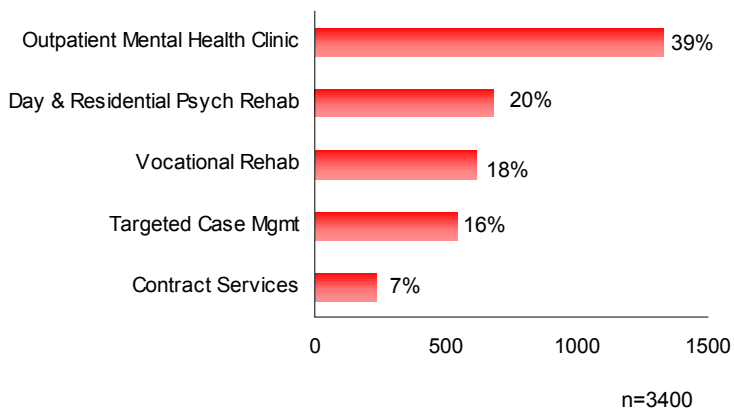
- Human services organization serving metro Baltimore for 25+ years
- 500+ employees*
- \$20 million in annual revenue comprising 90% direct services and 10% operations
- Locations in Baltimore and surrounding counties of Baltimore, Harford, and Howard
- Key sources of funding include payments through Maryland's public mental health system, contracts, grants, and charitable contributions

*250+ employees with severe disabilities

While Alliance serves clients with a diverse range of disabilities, we specialize in serving those with complex needs due to serious mental illness, intellectual disabilities, and developmental

disabilities. In particular, Alliance expertly assists many clients with histories of homelessness, unemployment, incarceration, or substance use that other agencies may be unable or unwilling to serve. Whether a client's needs are severe or slight, Alliance's spectrum of services meet three distinct human needs: *housing, direct care, and employment*.

Number of People Served Annually by Type of Service



ASSURANCE OF QUALITY

Alliance has received the highest level of accreditation from the Commission for Accreditation of Rehabilitation Facilities for 7 consecutive three-year terms, demonstrating its consistent conformance to the highest industry standards possible among community-based mental health providers.

SERVICES AT A GLANCE

Housing

- 50+ staff-supervised homes help people with mental illness and/or substance abuse live independently in the community
- Only community housing program in Baltimore for elderly with serious mental illness and medical issues
- Outreach to encampments, homeless shelters, and jails to link people without housing directly to basic resources including vouchers for subsidized permanent housing

Direct Care

- Targeted case managers are 'first responders,' linking clients in acute crisis to vital resources
- Structured daytime program helps people recovering from mental illness and/or substance abuse develop skills necessary for community living
- Two outpatient mental health clinics provide a full range of clinical services
- Community support services connect families affected by disabilities with resources

Employment

- Vocational rehabilitation services offer career assessments, training, job placement, coaching and follow-up services to more than 500 people with disabilities per year
- Contractual services for private and public sectors provide jobs to more than 300 people with disabilities with employers such as BWI Thurgood Marshall Airport, Street of Maryland Office Complex, and Aberdeen Proving Grounds

Statement of Revenue & Expenses

Statement of activities for the year ended June 30, 2009

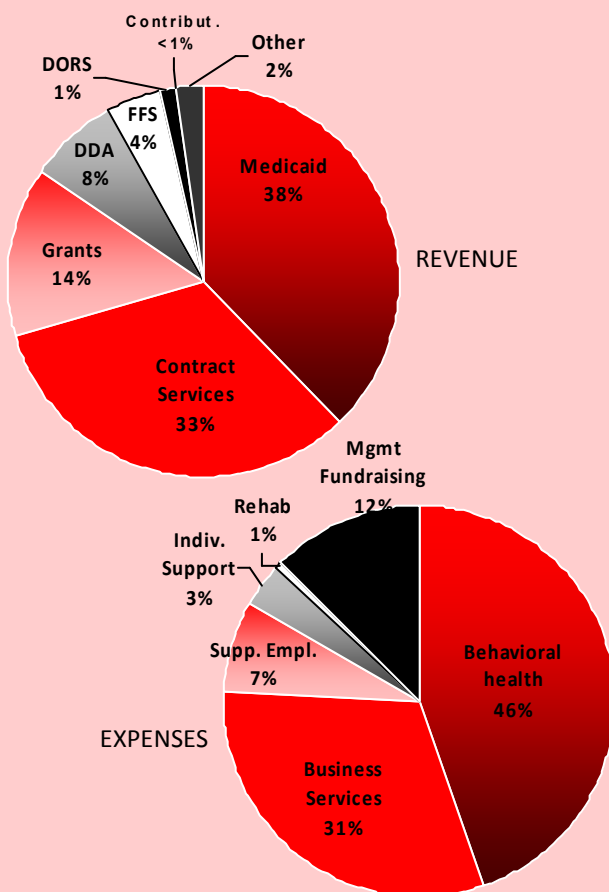
REVENUES, GAINS, AND OTHER SUPPORT

Medical assistance (Medicaid)	\$ 8,009,349
Contract services	6,939,980
Grants	2,953,628
Developmental Disability Admin (DDA)	1,594,271
Client Fees for Service (FFS)	913,209
Use of contributed facility	420,271
Division of Rehab Services (DORS)	296,584
Contributions	2,096
Other	22,196
Interest	<u>39,412</u>
Total revenues, gains, and other support	<u>21,196,137</u>

EXPENSES

PROGRAM SERVICES	1,192,117
Behavioral Health	9,578,668
Business Services	6,692,186
Supported employment	1,598,091
Individual Support	735,543
Rehabilitation	149,879
Total program services	<u>18,754,367</u>
SUPPORTING SERVICES	
Management and general	2,619,748
Fundraising	47,057
Total supporting services	<u>2,666,805</u>
Total expenses	<u>21,421,172</u>

CHANGE IN NET ASSETS (225,035)



Our mission is to foster hope and opportunities for people with disabilities and mental health needs to pursue and realize their dreams



Alliance, Inc.
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Alliance, Inc. is a 501 (c)(3) non-profit organization