

Contract Services

Contract Services Services to employers

Alliance is a trusted partner of employers because they know that the individuals we place with them will be hardworking, carefully prepared, and strongly supported. Many are skilled in specific services, such as custodial work, document imaging, landscaping, food services, and a variety of manufacturing and service tasks. We help individuals with physical or mental disabilities become valued members of the employer's workforce, at the employer's worksite or at Alliance facilities. Business and industry At Alliance's own facilities, individuals with disabilities are performing services for both governmental agencies and commercial employers in areas such as mail fulfillment, material handling, micrographics, reprographics, and customer-defined services. Government agencies

The major difference in our business service division from other Alliance services is that instead of providing clinical or a support type services to people with disabilities or mental health concerns, we provide jobs for them. Most of our work comes through federal (NISH) and state (Maryland Works) special programs set aside for persons with disabilities. These programs are designed to provide opportunities to severely disabled individuals who want to work, but due to their disability have found it difficult to obtain and maintain competitive employment. Although we do not provide intensive support services, our program is designed to provide emphasis on developing a level of structure, assistance and flexibility needed to accommodate the needs of our employees that cannot be provided by most competitive employers.

We focus equally on our responsibility to provide high-quality competitive services to our contract customers and the needs of our employees.

Our state sites include the William Donald Shaffer building at 6 St. Paul Street, the Maryland State's Health and Human Services building on Saratoga Street, the State Highway Administration's (SHA), the State Licensing Bureau. Our newest contract site is at the 201, 300 and 301 West Preston State Building complex. These downtown sites employ over 150 individuals.

We have been working closely with the General Services to "green up" their buildings. This means special efforts in their recycling program as well as using environmentally friendly cleaning chemicals, paper products and conserving energy.

One of our biggest contracts is at BWI airport. This site has an "around the clock" service schedule, every day of the year.

We are also at UMBC in Catonsville

We service two janitorial contracts for the federal government. One is at the FDA complex in White Oak Maryland where we employ thirty-five full time workers at this modern campus-type location. Our other federal janitorial site is on Aberdeen Proving Grounds in Harford County where crew is responsible for the cleaning of a large Army Research Laboratory. Additionally, Alliance has recently began servicing GSA vehicles at Aberdeen Proving Ground. (See recent contract awards below.)

OCTOBER 30, 2009 The Team of Chimes, DC and Alliance Inc. was awarded the contract for:
Custodial/Snow Removal at the Aberdeen Proving Ground, MD

As part of the Base Realignment and Closure (BRAC), the C4ISR concept of Command, Control, Communications, Computers, Intelligence, Surveillance and Reconnaissance is completing phase one of its campus to be located at Aberdeen Proving Grounds, MD. The selected Chimes-Alliance team will provide all resources, staff, and management necessary to perform custodial services to include snow removal (parking lots are currently excluded) and campus wide policing of refuse for C4ISR. This includes providing all qualified and security-cleared personnel, materials, equipment, and services relative to C4ISR's needs. The construction be completed in two phases and is estimated that the buildings will be incorporated into the contract as the buildings are completed and occupied from June 2010 through July 2011. Phase one will have approximately nine buildings comprising 1.7 million square feet of office space and laboratories of which a portion will require the contractor to have personnel with a security clearance. Phase two will have six buildings with approximately one million square feet of office space and laboratories. It is anticipated that work will begin in spring of 2010.

OCTOBER 14, 2009 Alliance awarded the contract for:

Vehicle Maintenance Services
Aberdeen Proving Ground
Aberdeen, MD

This \$250,000 contract represents an entirely new line of work for the Alliance Business Services Division. We anticipate this area to expand and provide more diverse employment opportunities for our clients. Alliance, Inc was awarded a Center of Excellence in Recovery Grant.